

River Falls Area Hospital
1629 East Division Street
River Falls, WI 54022
(715) 425-6155

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: St. Croix
Analysis Area: West Central (5A)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	34.6%	57.4%	0.60	40.7%	0.85	33.3%	1.04	37.8%	0.92
Obstetrics	34.8%	39.6%	0.88	25.7%	1.35	20.6%	1.69	29.8%	1.17
Pediatrics	19.7%	48.0%	0.41	19.5%	1.01	13.4%	1.47	20.5%	0.96
Total hospital	30.1%	55.9%	0.54	40.7%	0.74	31.9%	0.94	31.1%	0.97
Average Census (Patients)									
Adult medical-surgical	6.9	30.4	0.23	14.0	0.50	7.7	0.89	7.6	0.92
Obstetrics	1.7	3.9	0.45	1.5	1.13	0.9	1.97	1.5	1.17
Pediatrics	0.2	1.8	0.11	0.1	2.25	0.1	1.86	0.2	0.96
Total hospital	9.3	55.4	0.17	21.3	0.44	10.4	0.89	9.6	0.97
Average Length of Stay (Days)									
Adult medical-surgical	3.0	3.9	0.76	3.2	0.93	3.3	0.92	2.8	1.07
Obstetrics	2.3	2.4	0.97	2.3	1.03	2.2	1.03	2.2	1.06
Pediatrics	1.8	2.4	0.72	2.1	0.85	1.9	0.92	1.5	1.19
Total hospital	2.7	4.3	0.61	3.3	0.80	3.0	0.88	2.7	0.98
Surgical Operations									
Inpatient	453	1,424	0.32	546	0.83	218	2.08	476	0.95
Outpatient	1,328	3,187	0.42	1,316	1.01	963	1.38	1,248	1.06
Inpatient as % of all surgeries	25.4%	30.9%	0.82	29.3%	0.87	18.5%	1.38	27.6%	0.92
Outpatient Visits									
Non-emergency visits	9,321	75,046	0.12	34,358	0.27	24,411	0.38	8,231	1.13
Emergency visits	4,853	14,086	0.34	6,829	0.71	5,581	0.87	4,837	1.00
Full-time Equivalents (FTEs)									
Administrators	24.5	14.8	1.65	9.4	2.60	5.1	4.79	23.4	1.05
Nurses, licensed	34.8	160.1	0.22	68.9	0.50	40.3	0.86	33.5	1.04
Ancillary nursing personnel	5.4	54.3	0.10	29.3	0.18	13.8	0.39	5.4	0.99
All other personnel	61.8	384.2	0.16	155.7	0.40	94.8	0.65	59.8	1.03
Total FTEs	126.5	613.5	0.21	263.3	0.48	154.0	0.82	122.1	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	114.0	14.6	7.79	20.7	5.51	20.5	5.55	111.9	1.02
Nurses, licensed	161.6	157.9	1.02	151.1	1.07	161.4	1.00	160.4	1.01
Ancillary nursing personnel	25.0	53.6	0.47	64.1	0.39	55.4	0.45	26.0	0.96
All other personnel	287.6	378.9	0.76	341.3	0.84	380.1	0.76	286.3	1.00
Total FTEs	588.2	605.0	0.97	577.2	1.02	617.4	0.95	584.7	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	31	Health maintenance		Beds set up and staffed	2	Bassinets	8
Discharges	1,305	organization (HMO)	Yes	Discharges	25	Total births	245
Inpatient days	3,403	Preferred Provider		Inpatient days	185	Newborn days	510
		organization (PPO)	Yes				

River Falls Area Hospital
River Falls

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	20	845	2,528	34.6%	6.9	3.0
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	1	41	72	19.7%	0.2	1.8
Obstetrics	1	5	273	635	34.8%	1.7	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	4	118	153	10.5%	0.4	1.3
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	2	1	3	15	4.1%	0.0	5.0

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	20	8	24.5	Radiological services personnel	5	4	6.7
Physicians and dentists	0	0	0.0	Occupational therapists	1	1	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	10	48	33.9	Physical therapists	1	3	2.4
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	1	0.8
Licensed practical nurses	0	1	0.8	Recreational therapists	0	0	0.0
Ancillary nursing personnel	1	8	5.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	0.6
Nurse Practitioners	0	0	0.0	All other health professionals	9	12	12.0
Medical records personnel	1	3	3.3	All other personnel	15	19	22.8
Pharmacy personnel	1	1	1.4	-----			
Clinical laboratory personnel	8	7	10.8	TOTAL	72	117	126.5

River Falls Area Hospital
River Falls

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$25,126,137	Cash and cash equivalents	\$20,799	Current liabilities	\$1,035,491
Less deductions	8,709,731	Net Patient receivables	2,438,320	Long-term debt	0
Net patient revenue	16,416,406	Other receivables	159,361	Other liabilities	0
Plus other revenue	1,594,671	Land, bldgs and equip: Net	7,884,754	Subtotal	19,925,327
Total revenue	18,011,077	Other assets	24,674,688		
Less expenses	16,361,948			Unrestricted fund balance	15,252,595
Nonoperating gains/losses	0	Total Assets	\$35,177,922	Total liabilities & fund balance	\$35,177,922
Net Income	\$1,649,129			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$8,146,821]	32.4%	41.7%	0.78	43.8%	0.74	41.1%	0.79	34.4%	0.94
Medical Assistance [\$507,167]	2.0%	9.0%	0.22	7.8%	0.26	8.2%	0.25	1.7%	1.20
Commercial [\$15,124,777]	60.2%	43.2%	1.39	42.3%	1.42	45.2%	1.33	60.5%	0.99
All other [\$1,347,372]	5.4%	6.1%	0.88	6.1%	0.88	5.5%	0.98	3.4%	1.56
Deductions as % of Total Gross Patient Revenue									
Medicare [\$4,662,850]	18.6%	23.7%	0.78	23.2%	0.80	20.7%	0.90	15.7%	1.18
Medical Assistance [\$341,471]	1.4%	6.0%	0.23	4.9%	0.28	4.6%	0.29	1.1%	1.27
Commercial [\$2,905,329]	11.6%	9.4%	1.23	6.5%	1.79	7.3%	1.59	12.0%	0.96
Charity care [\$250,452]	1.0%	1.2%	0.83	0.8%	1.23	0.7%	1.43	0.4%	2.48
All other [\$549,629]	2.2%	1.4%	1.54	1.0%	2.12	0.5%	4.07	0.8%	2.65
Total deductions [\$8,709,731]	34.7%	41.7%	0.83	36.4%	0.95	33.8%	1.02	30.1%	1.15
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	8.9%	5.1%	1.74	3.2%	2.75	4.2%	2.12	9.6%	0.92
Net gains/losses as % of net income	0.0%	5.3%	0.00	5.8%	0.00	3.5%	0.00	-0.0%	0.00
Expenses as % of Total Expenses									
Salary/fringe benefit[\$7,855,849]	48.0%	47.8%	1.01	52.1%	0.92	51.3%	0.94	44.9%	1.07
Supplies and services[\$6,790,566]	41.5%	40.5%	1.02	36.4%	1.14	35.9%	1.16	44.5%	0.93
Capital component [\$1,325,680]	8.1%	8.7%	0.93	8.1%	1.00	9.2%	0.88	7.7%	1.05
Bad debt [\$389,853]	2.4%	3.0%	0.80	3.4%	0.70	3.6%	0.66	2.8%	0.84
Fiscal Statistics									
Operating margin	9.2%	6.1%	1.51	9.2%	0.99	7.1%	1.29	8.4%	1.09
Total hospital profit margin	9.2%	6.4%	1.44	9.7%	0.94	7.4%	1.24	8.4%	1.09
Return on equity	10.8%	10.0%	1.08	12.2%	0.88	9.9%	1.09	10.1%	1.07
Current ratio	26.3	2.5	10.39	3.0	8.82	3.8	6.84	30.7	0.86
Days in net patient accounts receivable	54.2	57.8	0.94	61.1	0.89	62.9	0.86	.	.
Average payment period	24.6	52.6	0.47	48.8	0.50	51.0	0.48	26.8	0.92
Equity financing	43.4%	56.2%	0.77	65.6%	0.66	55.6%	0.78	34.1%	1.27
Long-term debt to equity ratio	0.0	0.5	0.00	0.3	0.00	0.6	0.00	0.0	.
Times interest earned	6.9	5.0	1.37	9.2	0.75	5.0	1.37	6.4	1.07
Total asset turnover	0.5	0.9	0.58	0.8	0.62	0.7	0.69	0.4	1.25
Average age of plant: years	8.8	9.5	0.92	9.3	0.94	9.1	0.96	9.2	0.95
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	6.1%	.
Output gross rev (% of total gross pt. rev)	56.6%	44.1%	1.28	53.4%	1.06	61.8%	0.92	54.4%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,957	\$7,870	0.76	\$5,095	1.17	\$4,633	1.29	\$5,630	1.06
Inpatient net revenue per day	\$2,236	\$1,834	1.22	\$1,516	1.47	\$1,631	1.37	\$2,086	1.07
Outpatient net rev per visit	\$622	\$343	1.81	\$342	1.82	\$306	2.03	\$575	1.08